John Sullivan

To: Subject: John Sullivan RE:Jim & Nancy Sattler - Frank "Sully" Sullivan letter

From: Nancy Sattler [mailto:nsattler@sattlerins.com] Sent: Wednesday, August 21, 2013 12:48 PM To: JohnS@AmericanInsuranceID.com Subject: Frank "Sully" Sullivan letter

John & Family,

First, you and your family have our prayers. Your father will be greatly missed by all, but hopefully your memories will give you great comfort.

Jim and I were always very pleasantly surprised and grateful for the letters that Sully would send to us.

Being competitor within the insurance industry, Sully always would put that aside. He would send us letters of support and congratulatory for anything our agency was doing or had accomplished. He would address the letter on "how proud he was of us kids" and of our accomplishment, be it a new employee or our new building.

Sully would always share what was going on in his world and always ask about us and the community. The art of writing letters has been lost, as you see I am sending an email to you concerning your father. But you could always bet that your dad would take time, sit down and pen a letter or card to acknowledge someone's accomplishments.

You should be very proud to continue his legacy in the agency, as he make a huge impact on our community and the insurance industry.

We send our prayers and thought to you as you celebrate his life and all those he touched.

Nancy Sattler

Principal Owner/Accounting Manager